



Beyond the Scene

Coast to Capital's Business Navigator Service exists to signpost small businesses and start-ups to the vital support they need to survive and grow. Based in Shoreham-by-Sea on the Sussex coast, our team of expert Business Navigators have an in-depth knowledge of the diverse Coast to Capital region, which stretches to Croydon in the North, Mole Valley in the East, Lewes in the west and also encompasses bustling Brighton & Hove and rural West Sussex.

About (Beyond the Scene)

Beyond the Scene has developed from Stephen Burstow Photography Services. They are the local specialist in providing high quality imagery in a wide range of formats and styles. They have a wide range of experience within the imagery industry. Their aim is to enable everyone to have beautiful imagery in their life, whether that is through availability or producing imagery for them, or encouraging and developing those taking them.

The Challenge

Stephen was referred to Coast to Capital's Business Navigator Growth Hub in April 2016 from Adur & Worthing Councils for support with planning permissions and available funding for starting up a business. Specifically, Stephen needed clarification on applying for the appropriate zoning permissions and licencing for his preferred premises. Additionally, as a very early start up, he was keen to receive information on accessing finance for his new business.

The Solution

Business Navigator, Marsha Robert, had an initial telephone discussion with Stephen in order to understand in detail his business needs. Marsha then had a few conversations with contacts at Adur & Worthing Councils in order to refer him to the appropriate member to answer his questions. Stephen was also interested to know what funding is available for businesses in the area. Marsha spoke in detail about the soon to launch Coast to Capital Business Growth Grants, Enterprise First's 'Start & Grow' programme and a few alternative loan funds. Stephen has now submitted an expression of interest form for the Growth Grants and has been invited to submit a full application.



Beyond The SCENE

Stephen Burstow, Beyond the Scene said:

"I received useful links and information via email straight away, with follow up responses if I had not replied in a suitable timeframe. I always receive prompt responses to any of my enquires with appropriate relevant information. I am currently utilising crowd funding to attempt to raise funds so that I can then look at some of the other funding options which had their details supplied to me."

<http://www.beyondthescene.org.uk>