



# Saunders Energy Limited

Coast to Capital's Business Navigator Service exists to signpost small businesses and start-ups to the vital support they need to survive and grow. Based in Shoreham-by-Sea on the Sussex coast, our team of expert Business Navigators have an in-depth knowledge of the diverse Coast to Capital region, which stretches to Croydon in the North, Mole Valley in the East, Lewes in the west and also encompasses bustling Brighton & Hove and rural West Sussex.

## About (Saunders Energy Limited)

Saunders Energy Limited manufactures and deploys cost effective in-stream and tidal power turbines to enable clients to efficiently and reliably generate electricity and reduce their carbon footprint. The last year has been exciting for Saunders Energy, with a series of instrumented tests on a turbine test rig in the River Arun, West Sussex, followed by the design and build of their latest production model. Saunders Energy were contacted by Coast to Capital's Business Navigator, Jane West to see if they needed any assistance to support the development and growth of their business.

## The Challenge

Previously unaware of the wealth of support available to them, Saunders Energy were signposted by Jane to a range of business support services appropriate to help grow their business.

## The Solution

Jane brokered a visit from the Enterprise Europe Network (EEN) in January 2016, as a result of this meeting Saunders Energy are now in the process of applying for Research and Development Funding with support from EEN. This will enable them to produce prototypes for several worldwide clients who will benefit from this type of Tidal Turbine.



Alan Saunders, Saunders Energy said:

"The Business Navigator service has had a positive effect on our business. Jane West and Claire Atkinson have worked with us to access help and advice to assist in producing and testing our latest product, PowerFrame. Jane and Claire have liaised effectively between various organisations and ourselves to find financial and business development support."

<http://www.saundersenergy.co.uk/>

